

Other Services Offered by B&B Cattle Company

B&B Cattle Company is your full-service cattle company. There is no project too big or too small. We offer various services to cattle producers. These services include, but are not limited to:

- 1) Complete custom fitting service;
- 2) Heifer development program;
- 3) Feed and management of cattle for sales or exhibition, which includes halter-breaking, if required, feeding, and/or grooming/clipping;
- 4) Total herd consulting services;
- 5) Sales management and consulting;
- 6) Sale day work, which includes clipping, ring personnel, load-out, care of cattle during sale, etc.;
- 7) Assistance in marketing your cattle or in procurement of cattle for either replacement stock or showing;
- 8) Sale of club calves of various breeds, including both show steers and show heifers;
- 9) Breeder of Maine-Anjou and Maine-cross cattle, including bulls, replacements, and show calves;
- 10) Complete line of Elite Show Supplies and Winner's Edge products.

Custom Fitting Service

B&B Cattle Company's custom fitting service is offered to producers with any breed of cattle. A flat daily rate is charged, along with a nomination fee to be paid upon delivery of any animals.

Producers must also pay all expenses while cattle are being exhibited, which includes, but is not limited to, hauling fees, hotel costs, food, additional labor, etc.

This service includes the halter-breaking, feeding, hauling, fitting & grooming, and/or exhibition of the cattle.

Heifer Development Program

The heifer development program is B&B Cattle Company's newest service to be offered to cattle producers. Very similar to our bull development, the heifer development will identify the cattle that will assist each producer in breeding genetically-superior cattle.

The entry requirements are the same as the bulls, with the exception that the heifers are **not** required to be registered. Any commercial or seed stock heifer is eligible. The costs, also, will differ, depending on which program the heifers are enrolled in. The heifers will be for a longer period if time than the bulls. A limitor ration, along with hay, mineral, and protein will be provided.

The same basic data as the bulls will be collected, with the pelvic measurement taking the place of the scrotal circumference. All heifers will be ultra sounded, and routine weights will be taken.

At the end of the feeding period, the heifers, as they come of age, will be synchronized and artificially inseminated to a low-birth weight bull of the same breed. If a producer wants their animal bred to a particular bull, then they will be responsible for obtaining that semen and having it shipped to B&B Cattle Company.

After breeding, the heifers will be ultra sounded or palpated safe in calf. If A.I. does not take, a good low-birth weight clean-up bull will be used, except in cases where the animal's owner wishes to have her artificially inseminated or flushed.

Our goal is to first obtain solid data that will make decision-making as simple as possible on which heifers to retain and which heifers to sale. The second goal is to return home to each producer a genetically-superior bred heifer.

For more information regarding the heifer development program, or any other services offered by B&B Cattle Company, please contact us with you questions or comments.

B&B Cattle Company
10220 FM 2289
Normangee, TX 77871



B&B Cattle Company



“Your Full-service Cattle Company”

Contact Information:

For more information, please contact us at

10220 FM 2289
Normangee, TX 77871

936-396-2469 (Office)
979-220-6295 (Mobile)

B&B Cattle Company Program

B&B Cattle Company was created to assist in identifying genetically-superior animals by evaluating post-weaning growth and development. We provide purebred breeders with an economical alternative to growing and developing their own animals at home. B&B Cattle Company's philosophy on performance is to develop the animals in an environment which will obtain good, steady growth and prepare the animal for life.

B&B Cattle Company plans to hold an all-breed bull sale each spring for qualified bulls. To be eligible, a bull must index in the top 50% of his contemporary group and/or have a final overall ratio of 95 or higher. Not all bulls that index in the top 50%, or have a final overall ratio of 95% or higher will automatically qualify for the sale. These same bulls must then meet strict criteria for structure & soundness, along with fertility. This is at the discretion of the manager/owner and grading committee. Any breeders meeting these requirements may consign bulls to the sale, although participation is not mandatory.

We also offer individualized development programs for owners or groups of owners with at least 50 bulls. The same selection process for the sale must be adhered to as the public test bulls.

Location: Normangee, TX (call for a map).

Central Pick-up Locations: Locations may be coordinated to accommodate the delivery of bulls to our facilities. Please contact the office if you are interested.

Data: Summary reports of all the test data will be mailed to all participants. Reports will also be posted on the website.

Receiving Periods: There are 3 tests each yr. The following is an estimated time of each year that bulls are received:

- 1) Dec. thru Mar. calves - received in October;
- 2) April thru July calves - received in February;
- 3) Aug. thru Nov. calves - received in July.

Average Costs of Public Tests

The following is a breakdown of the average cost for each animal entered for the 21-day warm-up period and the 84-day test: *

Nomination Fee =	\$100.00/head
Ultrasound =	\$25.00/head
Processing =	\$20.00/head
Yardage =	\$31.50/head
Chute Fee =	\$3.00/head
Feed** =	\$300.00/head
	\$479.50/bull

*Individual medical and/or veterinary treatments will be billed in addition to the cost listed above, if occurred.

**The feed cost will vary depending upon the amount of feed that each contemporary group consumes, and the time of year and availability of commodities. Feed cost will be calculated based upon the average consumption of the pen. All other charges will be itemized per animal. Customers will be billed monthly.

All bills **must** be paid in full before any animals are picked up from B&B Cattle Company's facilities. If the animals are sold in a sanctioned B&B Cattle Company sale, a sales commission will be charged. If the non-sale bulls are sold private treaty, a lesser sales commission will be charged. All animals sold by B&B Cattle Company will be fertility-tested and have a health certificate from a licensed veterinary, at owner's expense.

If any bills are owed at the time of the sale of any animal, the sales commission and outstanding charges will be taken out before the remainder of the amount is sent to the owner of the animal.

Data Collected

The data collected on all bulls include the following:

- 1) Average Daily Gain (ADG);
- 2) Yearling Weights (YW);
- 3) Scrotal Circumference (SC);
- 4) Hip Height;
- 5) Ribeye Area (REA);
- 6) Fat thickness (FT);
- 7) Percent Intramuscular Fat (%imf);
- 8) Weight per Day of Age (WDA).

Entry Requirements

- 1) All animals must have received all calf hood vaccinations, which include, but are not limited to, 7- or 8-way, internal & external parasite control, H. somnus, pasturella, and Titanium-5 (or equivalent).
- 2) Copies of the registration certificates, to be presented at the time of delivery.
- 3) Birth dates, birth weights, weaning weights, and weaning date must be provided at the time of delivery.
- 4) Signed nomination forms and paid nomination fees required at the time of delivery of the animals.
- 5) All bulls will be subject to inspection at the time of delivery by an employee or representative of B&B Cattle Company. All animals of inferior quality, unsound structure, obvious sickness, and/or obvious over-aged animals will not be accepted.
- 6) All animals must be either branded or tattooed prior to delivery. There will be an additional charge per animal if B&B Cattle Company tattoos or brands.

Testing Procedures

- 1) The test will consist of a 21-day warm-up, followed by an 84-day testing period.
- 2) Weights will be taken approximately every 28 days, with progress reports to follow.
- 3) All animals will be fed a limitor ration adequate for maximum growth.
- 4) All animals will be ear-tagged at delivery.
- 5) All animals will be given the following vaccinations at delivery:
 - a) Titanium-5
 - b) 8-way
 - c) H. somnus
 - d) internal & external parasite control.
- 6) All animals will be tested for BVD. Any infected animals **must** be removed immediately.
- 7) No bull may leave the station under any circumstances without the consent of the manager/owner of B&B Cattle Company.

Liability

All of B&B Cattle Company's services are managed and supervised with an emphasis on the performance, health and safety of the animals; however, B&B Cattle Company, its advisory board of directors, employees, advisors and office secretary shall not be held liable for any death or injury to any animal at any time. All participants agree to and assume all risks of any loss due to theft, injury, sickness, death or any other cause while the animals are at the test station or at any other time.

B&B Cattle Company recommends that each producer take an insurance policy on each animal. We do not provide insurance, but, if interested, we can provide the names of a few livestock insurance providers.

B&B Cattle Company may make changes to these rules and requirements upon written notice to each customer of not less than thirty (30) days prior to dates such changes are to become effective.

Cattle Marketing:

B&B Cattle Company will also assist in the marketing of your cattle. We will list your cattle for sale on our web page. We also advertise in several major livestock publications.

If we market the cattle for you, a 5% sale commission will be charged at that time.

Contact Information:

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Mobile: 979-220-6295
E-mail: bbcattleco@verizon.net.

You can also visit our website at
<http://www.bbcattleco.com>
to download all necessary paperwork.